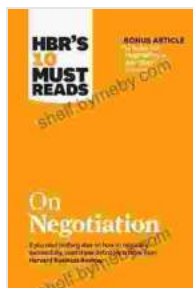


HBR's 10 Must Reads on Negotiation: Master the Art of Deal-Making

Negotiation is an essential skill for anyone who wants to succeed in business. Whether you're negotiating a salary, a contract, or a deal, the ability to negotiate effectively can make a big difference in the outcome.



HBR's 10 Must Reads on Negotiation (with bonus article "15 Rules for Negotiating a Job Offer" by Deepak Malhotra) by Harvard Business Review

★★★★☆ 4.5 out of 5

Language	: English
File size	: 3499 KB
Text-to-Speech	: Enabled
Screen Reader	: Supported
Enhanced typesetting	: Enabled
X-Ray	: Enabled
Word Wise	: Enabled
Print length	: 160 pages



HBR's 10 Must Reads on Negotiation is a comprehensive collection of articles that will teach you the essential principles and tactics of negotiation. From preparation to closing, this book will equip you to negotiate effectively and achieve your desired outcomes.

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Why You Need HBR's 10 Must Reads on Negotiation

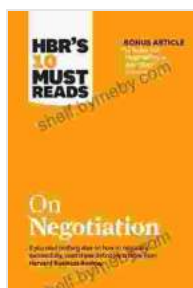
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- Avoid costly mistakes
- Build stronger relationships
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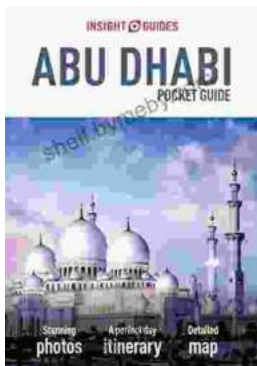
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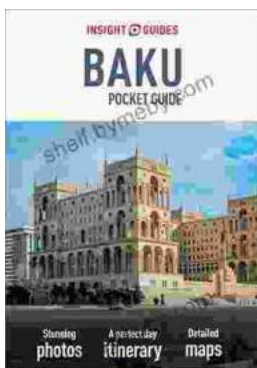
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