

# How To Implement Your Organisation Target Operating Model Tom And Achieve Zero

In today's competitive business landscape, organisations are constantly striving to improve their operational efficiency and effectiveness. Implementing a Target Operating Model (TOM) is a powerful strategy that can help organisations align their processes, systems, and people to achieve their strategic objectives. However, implementing a TOM can be a complex and challenging undertaking. This comprehensive guide will provide you with a step-by-step roadmap to help you successfully implement your organisation's TOM and achieve zero defects, waste, and delays.



## The Business Transformation Playbook: How To Implement your Organisation's Target Operating Model (TOM) and Achieve a Zero Percent Fail Rate Using the 6-Step Agile Framework by Heath Gascoigne MBA

★★★★☆ 4.2 out of 5

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Screen Reader : Supported  
Enhanced typesetting : Enabled  
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### What is a Target Operating Model (TOM)?

A TOM is a blueprint that describes how an organisation should operate in Free Download to achieve its strategic goals. It defines the organisation's desired future state, including its processes, systems, and people. A well-designed TOM can help organisations improve their efficiency, effectiveness, and agility. It can also help organisations reduce costs, improve customer satisfaction, and increase employee engagement.

## **Benefits of Implementing a TOM**

There are many benefits to implementing a TOM, including:

- Improved efficiency and effectiveness
- Reduced costs
- Improved customer satisfaction
- Increased employee engagement
- Greater agility and responsiveness
- Improved decision-making
- Reduced risk

## **How to Implement a TOM**

Implementing a TOM is a complex and challenging undertaking, but it can be broken down into a series of steps:

1. **Define your strategic objectives.** What are the key goals that you want to achieve with your TOM? What are the specific outcomes that you are looking for?

2. **Assess your current state.** Take a close look at your organisation's current processes, systems, and people. Identify the areas that are working well and the areas that need improvement.
3. **Design your target state.** Based on your strategic objectives and current state assessment, design your target state TOM. This should include a description of your desired future state, including your processes, systems, and people.
4. **Develop an implementation plan.** Outline the steps that you need to take to implement your TOM. This should include a timeline, budget, and resource plan.
5. **Communicate your TOM.** Communicate your TOM to your employees and stakeholders. Get their buy-in and support.
6. **Implement your TOM.** Execute your implementation plan and make the necessary changes to your organisation's processes, systems, and people.
7. **Monitor and evaluate your TOM.** Track your progress and make adjustments as needed. Ensure that your TOM is delivering the desired outcomes.

## Case Studies

Here are a few case studies of organisations that have successfully implemented TOMs:

- **Toyota.** Toyota is a world-renowned leader in manufacturing and operational excellence. The Toyota Production System (TPS) is a TOM that has helped Toyota to achieve zero defects, waste, and delays.

- **General Electric.** GE is a diversified conglomerate that has used TOMs to improve its operations in a variety of industries. For example, GE Healthcare used a TOM to reduce the time it took to bring new products to market by 50%.
- **Walmart.** Walmart is the world's largest retailer. Walmart has used TOMs to improve its supply chain efficiency and reduce costs. For example, Walmart's Vendor Managed Inventory (VMI) program allows suppliers to manage Walmart's inventory, which has helped Walmart to reduce its inventory costs by billions of dollars.

Implementing a TOM is a powerful strategy that can help organisations achieve operational excellence. However, it is important to remember that TOM implementation is a journey, not a destination. It takes time, effort, and commitment to successfully implement a TOM. But the rewards can be significant. By following the steps outlined in this guide, you can increase your chances of success and achieve zero defects, waste, and delays.



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